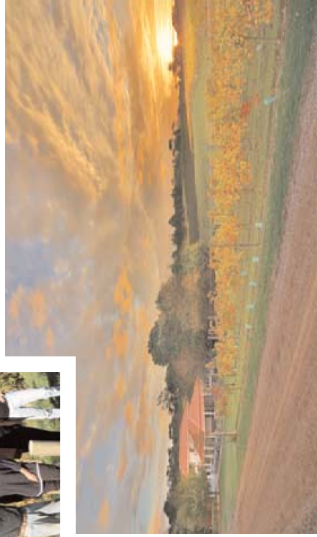


GOLDWATER ESTATE

PUTIKI BAY, WAIHEKE ISLAND, NEW ZEALAND



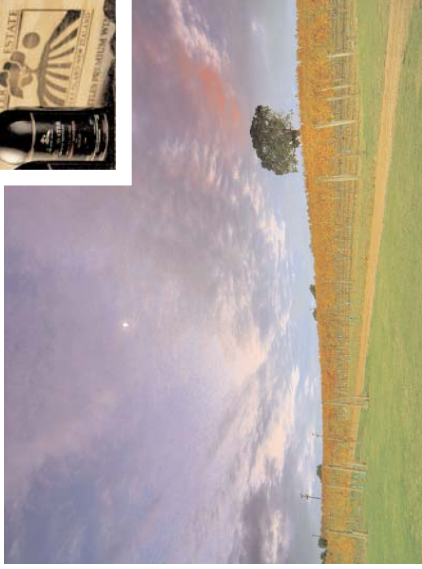
Kim & Jeanette Goldwater,
Gretchen Goldwater & Ken Christie



The Goldwater Estate was established in 1978 by Kim & Jeanette Goldwater when they pioneered winegrowing in New Zealand on Waiheke Island.

Using traditional winemaking techniques, together with modern technology and the finest French oak, the Goldwater's produce handcrafted wines with vibrant fruit characters, harmonious balance, elegant structure and exceptional concentration.

The Goldwater family is dedicated to producing hand-made wines with outstanding character and finesse.



In addition, they produce Sauvignon Blanc from approximately 100 acres of silty clay over gravels in Marlborough's world-renowned Wairau Valley.

Careful choice of vineyard sites and varietal clonal selection, together with meticulous vineyard management, produce healthy and balanced vines with grapes which are lusciously ripe and complex in flavor.

MARLBOROUGH
Sauvignon Blanc



Pasternak Wine Imports . (800) 946-3110
www.pasternakwine.com

GOLDWATER

Marlborough, New Zealand



Sauvignon Blanc 2008

THE VINEYARD

Goldwater Estate was established in 1978 by Kim & Jeanette Goldwater when they pioneered winegrowing on Waiheke Island. Using traditional winemaking techniques together with modern technology and the finest French oak, the Goldwater's produce handcrafted wines with vibrant fruit characters, harmonious balance, elegant structure and exceptional concentration. In 2006 two of New Zealand's pioneering wineries merged, Vavasour & Goldwater, creating one of the largest New Zealand owned wine companies under the New Zealand Wine Fund umbrella. The New Zealand Wine Fund was created by Clavell Capital Limited in 2002 with the aim of building a Marlborough Sauvignon Blanc predominant export wine business making and selling premium and ultra premium wines. The Goldwater Sauvignon Blanc is selected from our ultra premium vineyards in the Wairau valley. These vineyards are carefully chosen to reflect the vibrancy and clean fruit flavours that the best of Marlborough Sauvignon Blanc can offer. These, combined with careful canopy manipulation, such as leaf plucking and shoot thinning, produced very consistent ripeness. The wine accentuates the elegant, pure Goldwater style.

HARVEST & AGEING

The 2008 growing season was noteworthy for its extremes. The 2008 spring was cold and crisp, followed by a summer with warmer than average temperatures. Some well timed rain brought our yields slightly up on historic averages, but still below industry norms. The resulting wines are vibrant with an array of flavours you should expect from quality Marlborough wines. Fruit was processed in our Marlborough winery. It was cool fermented in stainless steel to retain freshness and varietal character. A selection of yeasts was chosen to increase subtle complexities and the wine was held on yeast lees for four months to develop body and mouth-feel.

WINEMAKER'S NOTES

Pale straw gold. Intensely aromatic and fragrant aromas of passionfruit, grapefruit, and rock melon with subtle citrus notes providing a further lift. This wine displays real fruit intensity without being aggressive. Rich ripe flavours meld with tropical and citrus nuances. It has a crisp mouth feel, is well balanced with an elegant, long finish.

Grape Varieties: 100% Marlborough Sauvignon Blanc (100% Wairau Valley)

Winemaker: Glenn Thomas/ Stu Marfell

Harvest Date: April 2008

Brix at harvest: 23 to 24

Finished Alcohol: 13.0%

Residual Sugar: 3.5 g/L



GOLDWATER

SAUVIGNON BLANC 2008

MARLBOROUGH, NEW ZEALAND



As seen in...



87 pts.

“Fresh and zippy, this is loaded with lime and passion fruit flavors, tinged with just enough herbal character to give it that distinctive Marlborough tang.”

J.C. - March 2009

The New World & Spain

"Malbec—it's the new shiraz," says Brian Dorr, wine manager at *Ixia* in Baltimore. The variety's popularity surged this year, bringing it nearly in line with zinfandel, and helping to double the share of Argentina's wines—now on par with Australian wines in the restaurants we polled.

"Ten years ago I had a malbec on my list and it didn't sell at all," says Brett Chatalas at *Cactus* in Seattle. "We put it back on the list in 2005 and it's since become the most popular wine here. People view it—and South American wine in general—as good value, and they've also been reading about it in the press."

This year, Argentina, Australia and New Zealand all showed strength, each accounting for 2.5 percent of the most popular wines. For Russell Bender at *Olives* in Washington, D.C., it was a Tasmanian pinot noir that flew off his list this year. For Justin Craft at Atlanta's *Food Studio*, it's all about Australian shiraz. "It's very merlot-esque, even though it's very spicy, with briary fruit," he says. "If people ask for a merlot, it's very easy to segue them into syrah. Also, it's Australia, which I think makes it easier—it's like California in that the wines are fruit-forward and rich."

Meanwhile, Spain retreated slightly, from 3.6 down to 3 percent of our respondents' top-ten lists. But most sommeliers still consider the country a source for great buys. "Spanish wines are still a little undervalued, even the boutique ones, like Priorat," says Jerry Garbus at *Ocean Seafood* in Santa Monica. "They really over-deliver." Given how good they are at the price, he adds, "You kind of feel a little dirty drinking them."

MOST POPULAR NEW ZEALAND WINES

Rank	Pts.	Winery	Bottling	Price \$
1	80	Cloudy Bay Marlborough	Marlborough Sauvignon Blanc	\$57.10
2	44	Kim Crawford Marlborough	Marlborough Sauvignon Blanc	\$40.50
3	24	Goldwater Marlborough	Marlborough Dog Pt. Sauvignon Blanc Marlborough Sauvignon Blanc	\$42.67 \$39.00
4	20	Babich Auckland	Marlborough Sauvignon Blanc Winemaker's Reserve Sauvignon	\$29.00 \$36.00
5	19	Huia Marlborough	Marlborough Sauvignon Blanc Pinot Gris	\$48.50 \$35.00
6	15	Spy Valley Marlborough	Marlborough Sauvignon Blanc	\$55.00
7	14	Craggy Range Hawke's Bay	Martinborough Te Muna Rd. Sauvignon Te Muna Road Pinot Noir	\$48.50 \$125.00
8	12	Tohu Wellington	Marlborough Sauvignon Blanc	\$38.50
9	12	Drylands Wairau Valley	Marlborough Pinot Noir Sauvignon Blanc	\$40.00 \$38.00
10	11	Spiny Back Nelson	Nelson Sauvignon Blanc	\$26.50
11	10	Saint Clair Marlborough	Marlborough Sauvignon Blanc	\$38.00



MOST POPULAR ARGENTINE WINES

Rank	Pts.	Winery	Bottling	Price \$
1	55	Catena Mendoza	Mendoza Malbec Mendoza Cabernet Sauvignon	\$50 \$43
2	47	Terrazas de los Andes Mendoza	Mendoza Malbec Mendoza Reserve Malbec	\$38 \$44
3	36	Susana Balbo Mendoza	Mendoza Malbec Mendoza Crios Cabernet Sauvignon	\$57 \$37
4	27	Tikal Mendoza	Mendoza Patriota Red Altos de Mendoza Amorio Malbec	\$59 \$69
5	17	Trapiche Mendoza	Mendoza Broquel Malbec	\$44
6	17	Ben Marco Mendoza	Mendoza Malbec	\$44
7	16	Dolium Mendoza	Mendoza Malbec Mendoza Reserva Malbec	\$30 \$56
8	16	Enrique Foster Mendoza	Mendoza Malbec Mendoza Ltd. Edition Malbec	\$41 \$85
9	14	J&F Lurton Mendoza	Argentina Malbec Mendoza Pinot Gris	\$30 \$30
10	13	La Posta Mendoza	Mendoza Angel Paulucci Malbec Mendoza Pizella Family Malbec	\$45 \$39
11	13	Pascual Toso Mendoza	Mendoza Reserve Malbec	\$36

MOST POPULAR CHILEAN WINES

Rank	Pts.	Winery	Bottling	Price \$
1	22	Casa Lapostolle Apalta, Colchagua	Rapel Cabernet Sauvignon Casablanca Chardonnay	\$25 \$25
2	21	Santa Rita Las Condes, Santiago	Maipo Medalla Real Cabernet Maule Reserve Sauvignon Blanc	\$27 \$32
3	20	Montes Apalta, Santa Cruz	Maipo Alpha Chardonnay Maipo Montes Alpha Syrah	\$39 \$47

MOST POPULAR SPANISH WINES

Rank	Pts.	Winery	Bottling	Price \$
1	36	Marqués de Riscal Elciego, Rioja	Rioja Reserva Rueda Sauvignon Blanc	\$43 \$45
2	30	Marqués de Cáceres Cenicero, Rioja	Rioja Crianza Rioja Reserva	\$28 \$35
3	18	Sierra Cantabria Párganos, Rioja	Rioja Rioja Crianza	\$24 \$34
4	15	Muga Haro, Rioja	Rioja Reserva Rioja Reserva Selección Especial	\$62 \$60
5	13	Numanthia Termes Zamora, Toro	Toro	\$84
6	11	Naia La Seca, Rueda	Rueda Verdejo	\$35
7	11	Vega Sindoa Navarra	Navarra Merlot Navarra Viura-Chardonnay	\$32 \$24
8	10	La Rioja Alta Haro, Rioja	Rioja Reserva Rioja Reserva Ardanza	\$37

most popular wines

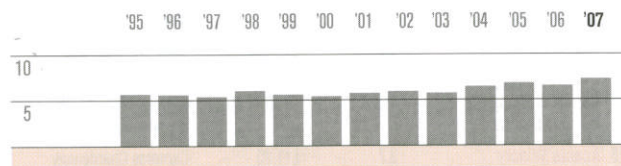
BY VARIETY AND COUNTRY

When we conduct our research for this feature, we ask restaurateurs to list their ten top-selling wines in order of popularity. We then assign point values to the listed wines—from ten points for the most popular wine on the list, to one point for the tenth most popular. The total points a brand accumulates determine its placement in the following categories, grouped by variety and country of origin. The average restaurant wine list prices for individual bottlings appear in the far-right column of each chart.

sauvignon blanc

Sauvignon blanc rose to a 7.1 percent share of popularity points, its strongest showing since the red wine boom began in the early 1990s. Credit some of that strength to New Zealand, which contributed two brands to the top five sauvignons: Cloudy Bay and Kim Crawford. (Cloudy Bay has only topped the list once before, in 2002.) New Zealand's share of points rose from 23.6 in years past to 29.8 this year while the average price of a bottle of New Zealand sauvignon remained the lowest of among the big three regions for this variety.

sauvignon blanc as a % of top-selling wines



share of sauvignon blanc points & average price

	% Share of Points			Avg. Price		
	'05	'06	'07	'05	'06	'07
America	35.7%	39.1%	33.8%	\$38.09	\$41.83	\$44.70
France	32.5	29.2	29.6	47.33	47.39	50.61
New Zealand	23.6	23.6	29.8	37.97	41.51	42.25
Overall Average Price				\$40.80	\$42.88	\$44.84

(Data reflects the fourth quarter of the year indicated.)

MOST POPULAR SAUVIGNON BLANCS

Rank	Pts.	Winery	Bottling	Price \$
1	80	Cloudy Bay Marlborough, New Zealand	Marlborough	\$57
2	66	Cakebread Cellars Rutherford, Napa Valley, CA	Napa Valley	\$62
3	45	Honig Vineyards Rutherford, Napa Valley, CA	Napa Valley Rutherford	\$29 \$38
4	44	Kim Crawford Marlborough, New Zealand	Marlborough	\$41
5	40	Lucien Crochet Bué, Loire, France	Sancerre Clos du Roy Sancerre La Chêne	\$59 \$72
6	32	Duckhorn Vineyards St. Helena, Napa Valley, CA	Napa Valley	\$50
7	32	Pascal Jolivet Sancerre, Loire, France	Sancerre Sancerre Château du Nozay	\$55 \$70
8	31	Henri Bourgeois Sancerre, Loire, France	Sancerre Bonnes Bouches Loire Petit Bourgeois	\$50 \$48
9	30	Ferrari-Carano Winery Healdsburg, Sonoma Cty., CA	Sonoma County Fumé Blanc	\$40
10	26	Château de Sancerre Sancerre, Loire, France	Sancerre	\$49
11	24	Goldwater Marlborough, New Zealand	Marlborough Dog Point Marlborough	\$43 \$39
12	22	St. Supéry Vineyards Rutherford, Napa Valley, CA	Napa Valley	\$42
13	20	Babich Auckland, New Zealand	Marlborough Marlborough Winemaker's Reserve	\$29 \$36
14	19	Frog's Leap Winery Rutherford, Napa Valley, CA	Rutherford	\$42
15	19	Fournier Loire, France	Loire Les Belles Vignes Loire	\$39 \$30
16	14	Groth Vineyards Oakville, Napa Valley, CA	Napa Valley	\$39
17	13	Craggy Range Hawke's Bay, New Zealand	Martinborough Te Muna Road	\$49